

Contact: Marcos Bermeo 216 Claremont Avenue Verona, NJ 07044 https://12tgroup.com 917-715-3045 Mobile 862-214-4482 Office <u>marcos@12tgroup.com</u>

### Capabilities Statement

Founded in 2014, 12T Agency DBA 12T Group, a Service-Disabled Veteran Owned Business (SDVOB) draws on over two decades of business experience in the information technology and international telecommunications industry. With a network of industry leading vendor and partner organizations across the globe, we leverage our existing relationships to deliver fast, unbiased, world-class results.

Our service portfolio includes transactional projects and long-term advisory engagements. Through our partnerships with over 275 technology vendors globally, including 100 cloud providers, over 30 security providers, and 1600 data centers we provide customized solutions for both the corporate headquarters as well as the remote office. With state-of-the-art intellectual property, our clients can tour a data center in Singapore from their desk in New Jersey. We can also show the fiber routes and on-site carriers of your desired location. 12T Group is headquartered in Verona, New Jersey.

## Why 12T Group?

- > Flagship technology research—Leverage Gartner, Forrester and industry knowledge
- ➤ Partnered Solutions We partner & collaborate with market leading service providers
- ➤ Gold Standards revered for our professionalism and industry expertise
- Product variety single point of contact for complete service portfolio of the most trusted providers

# Impartial Trusted Advisor

CAGE Code: 8NAP9 DUNS Number: 117567439

- > Primary NAICS Code Management Consulting:
  - 541618 Management Consulting Services
- Secondary NAICS Code Science and Technology
  - 541690

    Science and Technology

#### Key Clients & Industries:

- Defense Logistics Agency (DLA)
- United States Air Force
- National Guard
- Department of DOD
- > NJ Department of Education
- City of Newark

### Vendor Partner Expertise:

- Connectivity & Carriers Services
  - o Internet & Broadband
  - o Carrier Audits
  - Mobility Services
- Cyber Security Services
- ➤ SD-WAN

- Financial Service
- Media & Entertainment
- > Healthcare
- > Education
- Manufacturing
- Sales & Marketing
  - Cloud Services
    - $\circ$  AWS Azure GCP
    - Multi & Hybrid Cloud
       UCaaS DaaS Colocation
    - Data Storage
- WAN Optimization